

Monterrey, Mexico. April 15, 2014 – Alpek, S.A.B. de C.V. (BMV: ALPEK)

Alpek reports 1Q14 EBITDA of U.S. \$105 million

Selected Financial Information

(U.S. \$ Millions)

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Total Volume (ktons)	942	916	957	3	(2)
Polyester	746	701	766	6	(3)
Plastics & Chemicals	196	216	192	(9)	2
Consolidated Revenues	1,576	1,608	1,825	(2)	(14)
Polyester	1,167	1,187	1,422	(2)	(18)
Plastics & Chemicals	409	421	403	(3)	1
Consolidated EBITDA	105	132	160	(20)	(34)
Polyester	64	84	119	(24)	(46)
Plastics & Chemicals	41	47	39	(14)	3
Profit Attributable to Controlling Portion	24	(9)	61	351	(61)
CAPEX and Acquisitions	44	23	66	91	(33)
Net Debt	668	766	747	(13)	(11)
Net Debt/LTM EBITDA ⁽¹⁾	1.3	1.3	1.1		
Interest Coverage ⁽¹⁾	6.4	7.1	6.5		

(1) Times: Last 12 months.

Operating & Financial Highlights (1Q14)

ALPEK	<ul style="list-style-type: none"> 1Q14 EBITDA of U.S. \$105 million, after a U.S. \$22 million non-cash inventory devaluation charge following a steep decline in polyester feedstock prices (U.S. \$127 million ex-charge) Strategic investments progressing; 1Q14 Capex (U.S. \$44 million) includes cogeneration, Corpus Christi site, propylene storage sphere and caprolactam technology upgrade Strong free cash flow reflected in lower Net Debt (down U.S. \$98 million vs. 4Q13)
Polyester	<ul style="list-style-type: none"> 1Q14 Polyester EBITDA impacted by U.S. \$22 million non-cash inventory devaluation charge Volume was resilient to the drop in polyester feedstock prices (Vol. +6% vs. 4Q13) Reference PTA/PET margins in Asia posted slight improvement towards the end of 1Q14
Plastics & Chemicals	<ul style="list-style-type: none"> Positive year-over-year growth in Volume (+2%), Sales (+1%) and EBITDA (+3%) Decrease in quarter-on-quarter results in line with expectations of lower polypropylene and EPS performance as margins normalize after reaching record highs in previous quarters

This release contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, results could vary from those set forth in this release. The report presents unaudited financial information based on International Financial Reporting Standards (IFRS) in effect in Mexico beginning January 2012. Figures are stated in nominal Mexican pesos (\$) and in current U.S. Dollars (U.S. \$), as indicated. Where applicable, peso amounts were translated into U.S. Dollars using the average exchange rate of the months during which operations were recorded. Financial ratios are calculated in U.S. Dollars. Due to the rounding up of figures, small differences may occur when calculating percent changes from one period to the other.

Message from the CEO

Alpek's first quarter operational results were in line with our expectations. Consolidated volume grew 3% quarter-on-quarter and the underlying margins in our Polyester and Plastics & Chemicals segments evolved as we had anticipated. EBITDA though was impacted by a non-cash inventory devaluation charge resulting from a steep decline in polyester feedstock prices. Excluding this charge, 1Q14 EBITDA was U.S. \$127 million.

On the macro front, reference PTA and PET margins in Asia showed initial signs of recovery towards the end of 1Q14, posting month-to-month improvement from the unsustainably low 4Q13 levels. However, polyester feedstock prices, mainly paraxylene (Px), posted a sharp fall during the first quarter. Reference Px prices in Asia accelerated their downward trend after year-end, reaching levels as low as U.S. \$1,200 per ton in March, compared to an average price close to U.S. \$1,500 per ton in 2013.

Our Polyester segment's profitability was affected by the recent decline in feedstock prices. The impact on Alpek's EBITDA is twofold. First, we recognized a U.S. \$22 million non-cash inventory devaluation charge. Second, under these circumstances, there is a temporary mismatch between sales prices and average feedstock costs that negatively impacts margins.

Plastics & Chemicals posted year-over-year growth in Volume (+2%), Sales (+1%) and EBITDA (+3%) during 1Q14. However, this segment's EBITDA was 14% lower compared to 4Q13 as margins in polypropylene (PP) and expandable polystyrene (EPS) started to normalize after reaching record highs in previous quarters.

Strategic investment projects are progressing as planned as we continue investing actively in a combination of short and long term initiatives to improve our profitability. During the first quarter, we invested U.S. \$44 million in projects including cogeneration, the Corpus Christi PTA/PET site, the propylene storage sphere, and the caprolactam technology upgrade. Preliminary tests are underway at our new Cosoleacaque cogeneration plant in preparation for its startup by the end of 2Q14.

Most importantly, Capex was more than offset by strong free cash flow generation. Alpek's Net Debt at the end of the first quarter was U.S. \$668 million, down almost U.S. \$100 million compared to 4Q13. Net leverage remains low at 1.3 times (Net debt / LTM EBITDA) and interest coverage was 6.4 times, or 7.5 times excluding one-time refinancing charges from 2013.

First quarter results largely reflect the challenges that we had anticipated heading into 2014. We will continue proactively implementing cost-saving initiatives to mitigate current market volatility and strengthen our position for improved profitability in the next upcycle.

Results by Business Segment

Polyester

(PTA, PET, Polyester fibers – 74% of Alpek's Net Sales)

Alpek's first quarter 2014 polyester revenues were 18% lower year-on-year and down 2% quarter-on-quarter driven by lower prices. Average 1Q14 polyester prices decreased 16% annually and 8% on a quarterly basis reflecting the recent decline in paraxylene (Px) prices. Prices for other polyester feedstocks, such as monoethylene glycol (MEG), also decreased during the first quarter.

Reference Px prices in Asia accelerated their downward trend between January and March 2014. According to industry experts, the abrupt decrease in Px prices was mainly driven by speculation regarding incremental Px supply in Asia and the Middle East. Based on the current paraxylene-naphtha spread, estimates suggest that there is limited further downside risk in Asian Px prices.

Polyester volume was resilient to this quarter's sharp fall in prices. Typically, downward price trends have a short-term effect on demand as customers may defer some purchases by reducing their inventories. Even so, 1Q14 polyester volume increased 6% when compared to 4Q13.

Segment EBITDA was U.S. \$64 million in the first quarter, including a U.S. \$22 million non-cash inventory devaluation charge recognized as a result of the steep decline in polyester feedstock prices. 1Q14 Polyester EBITDA was 2% higher when compared to 4Q13, excluding this non-cash charge.

Plastics & Chemicals (P&C)

(Polypropylene (PP), Expandable Polystyrene (EPS), Caprolactam (CPL), Other products – 26% of Alpek's Net Sales)

1Q14 Plastics & Chemicals revenues increased 1% year-on-year, but decreased 3% quarter-on-quarter due to lower volume. Average P&C prices increased 7% when compared to 4Q13 reflecting higher petrochemical feedstock prices, mainly propylene and styrene, early in the first quarter.

Alpek's first quarter P&C volume was 2% higher than 1Q13, but 9% lower than the previous quarter as a result of a slowdown in polypropylene and EPS demand due to lower price expectations.

P&C EBITDA reached U.S. \$41 million in the first quarter, up 3% year-on-year but down 14% quarter-on-quarter driven by lower volume and margins, mainly in polypropylene and EPS. The favorable market dynamics that benefited EPS and polypropylene margins last year started to normalize during the first quarter, in line with expectations.

Consolidated Financial Results

Net Sales: Net sales for the first quarter totaled U.S. \$1.6 billion, down 2% when compared with 4Q13 and 14% lower year-on-year driven by lower prices. 1Q14 average Polyester prices decreased 8% and 16% versus 4Q13 and 1Q13, respectively, following the recent decline in polyester feedstock prices. Consequently, average consolidated prices were 5% lower when compared with 4Q13 and down 12% year-on-year. In contrast, consolidated volume increased 3% sequentially during the first quarter, but decreased 2% on an annual basis. 1Q14 Polyester revenues decreased 2% quarter-on-quarter and 18% year-on-year. Moreover, Plastics & Chemicals revenues for the quarter increased 1% when compared to 1Q13, but were 3% lower than the previous quarter.

EBITDA: 1Q14 EBITDA was U.S. \$105 million, after a U.S. \$22 million non-cash inventory devaluation charge, down 34% year-on-year and 20% when compared to the fourth quarter. The inventory devaluation charge is attributable to this quarter's steep decline in polyester feedstock prices, mainly paraxylene. Excluding this non-cash charge, Alpek's 1Q14 EBITDA was U.S. \$127 million.

Profit (Loss) Attributable to Controlling Portion: The Income Attributable to the Controlling Portion was U.S. \$24 million during the first quarter, up from a U.S. \$9 million loss in 4Q13 but 61% lower year-over-year mainly as a result of a 40% decrease in operating income.

Capital Expenditures: Capital expenditures were U.S. \$44 million in 1Q14. CAPEX increased 91% from 4Q13, and was used primarily for strategic projects such as the Cosoleacaque cogeneration plant and the Corpus Christi PTA/PET site.

Net Debt: Consolidated Net Debt as of March 31, 2014 was U.S. \$668 million, down 11% year-on-year and 13% when compared to 4Q13. On an absolute basis, Net Debt decreased U.S. \$98 million year-to date even as Capex increased. Gross Debt as of March 31, 2014 was U.S. \$1.1 billion, flat year-on-year. Financial ratios as of March 31, 2014 were: Net Debt to LTM EBITDA of 1.3 times and Interest coverage of 6.4 times.

Appendix A - Tables

TABLE 1 | VOLUME (KTONS)

	1Q14	4Q13	1Q13	(%) 1Q14 vs.	
				4Q13	1Q13
Total Volume	942	916	957	3	(2)
Polyester	746	701	766	6	(3)
Plastics and Chemicals	196	216	192	(9)	2

TABLE 2 | PRICE CHANGES (%)

	(%) 1Q14 vs.	
	4Q13	1Q13
Polyester		
Avg. Ps. Prices	(6)	(13)
Avg. U.S. \$ Prices	(8)	(16)
Plastics and Chemicals		
Avg. Ps. Prices	9	3
Avg. U.S. \$ Prices	7	(1)
Total		
Avg. Ps. Prices	(3)	(9)
Avg. U.S. \$ Prices	(5)	(12)

TABLE 3 | REVENUES

	1Q14	4Q13	1Q13	(%) 1Q14 vs.	
				4Q13	1Q13
Total Revenues					
Ps. Millions	20,859	20,954	23,284	-	(10)
U.S. \$ Millions	1,576	1,608	1,825	(2)	(14)
Domestic Revenues					
Ps. Millions	7,376	7,223	8,180	2	(10)
U.S. \$ Millions	557	554	641	1	(13)
Foreign Revenues					
Ps. Millions	13,483	13,731	15,103	(2)	(11)
U.S. \$ Millions	1,019	1,054	1,184	(3)	(14)
Foreign / Total (%)	65	66	65		

TABLE 4 | OPERATING INCOME AND EBITDA

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Operating Income					
Ps. Millions	952	869	1,523	9	(38)
U.S. \$ Millions	72	67	119	8	(40)
EBITDA					
Ps. Millions	1,393	1,721	2,035	(19)	(32)
U.S. \$ Millions	105	132	160	(20)	(34)

TABLE 5 | COMPREHENSIVE FINANCING (EXPENSE) / INCOME (CF(E)/I) (U.S. \$ Millions)

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Financial Expenses	(17)	(16)	(19)	(5)	13
Financial Income	3	3	3	1	3
Net Financial Expenses	(14)	(13)	(16)	(7)	16
Fx Gains (Losses)	(4)	(9)	7	57	(156)
CF(E)/ I	(18)	(22)	(9)	20	(93)

TABLE 6 | NET INCOME (U.S \$ Millions)

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Consolidated Net Income	36	(1)	77	3,522	(53)
Non-Controlling Portion	12	8	16	48	(22)
Controlling Portion	24	(9)	61	351	(61)
Earnings per Share (U.S. Dollars)	0.01	(0.00)	0.03	351	(61)
Avg. Outstanding Shares (Millions)	2,118	2,118	2,118		

TABLE 7 | CASH FLOW (U.S. \$ Millions)

	1Q14	4Q13	(% 1Q14 vs.)		
			1Q13	4Q13	1Q13
EBITDA	105	132	160	(20)	(34)
Net Working Capital & Others	80	(27)	(91)	398	187
Capital Expenditures & Acq.	(44)	(23)	(66)	(91)	33
Financial Expenses	(16)	(14)	(17)	(19)	5
Income tax	(22)	(23)	(19)	2	(20)
Dividends	-	(148)	(96)	100	100
Payment affiliated companies	(3)	-	-	(100)	(100)
Other Sources / Uses	(2)	(2)	(3)	7	30
Decrease (Increase) in Net Debt	98	(104)	(131)	194	174

TABLE 8 | STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS (U.S. \$ Millions)

	1Q14	4Q13	1Q13
Assets	4,529	4,445	4,829
Liabilities	2,433	2,374	2,584
Stockholders' Equity	2,096	2,071	2,244
Net Debt	668	766	747
Net Debt/EBITDA*	1.3	1.3	1.1
Interest Coverage*	6.4	7.1	6.5

* Times: last 12 months.

Polyester

TABLE 9 | REVENUES

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Total Revenues					
Ps. Millions	15,444	15,467	18,140	-	(15)
U.S. \$ Millions	1,167	1,187	1,422	(2)	(18)
Domestic Revenues					
Ps. Millions	3,584	3,537	4,548	1	(21)
U.S. \$ Millions	271	271	357	-	(24)
Foreign Revenues					
Ps. Millions	11,860	11,930	13,592	(1)	(13)
U.S. \$ Millions	896	916	1,065	(2)	(16)
Foreign / Total (%)	77	77	75		

TABLE 10 | OPERATING INCOME AND EBITDA

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Operating Income					
Ps. Millions	503	353	1,099	43	(54)
U.S. \$ Millions	38	27	86	40	(56)
EBITDA					
Ps. Millions	841	1,096	1,513	(23)	(44)
U.S. \$ Millions	64	84	119	(24)	(46)

Plastics & Chemicals

TABLE 11 | REVENUES

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Total Revenues					
Ps. Millions	5,415	5,487	5,144	(1)	5
U.S. \$ Millions	409	421	403	(3)	1
Domestic Revenues					
Ps. Millions	3,792	3,686	3,632	3	4
U.S. \$ Millions	287	283	285	1	1
Foreign Revenues					
Ps. Millions	1,622	1,801	1,512	(10)	7
U.S. \$ Millions	123	138	119	(11)	3
Foreign / Total (%)	30	33	29		

TABLE 12 | OPERATING INCOME AND EBITDA

	1Q14	4Q13	1Q13	(% 1Q14 vs.)	
				4Q13	1Q13
Operating Income					
Ps. Millions	434	504	402	(14)	8
U.S. \$ Millions	33	39	32	(15)	4
EBITDA					
Ps. Millions	536	613	500	(12)	7
U.S. \$ Millions	41	47	39	(14)	3

Appendix B – Financial Statements

ALPEK, S.A.B DE C.V. and Subsidiaries

BALANCE SHEET

Information in millions of Mexican Pesos

	Mar 14	Dec 13	Mar 13	(% Mar 14 vs. Dec 13 Mar 13)	
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	5,996	4,737	4,833	27	24
Trade accounts receivable	10,537	9,676	11,329	9	(7)
Other accounts and notes receivable	1,590	1,729	1,623	(8)	(2)
Inventories	10,873	11,778	11,567	(8)	(6)
Other current assets	1,588	1,752	1,652	(9)	(4)
Total current assets	30,584	29,672	31,004	3	(1)
Investment in shares	319	134	80	137	297
Property, plant and equipment, net	24,672	24,706	25,449	-	(3)
Goodwill and intangible assets, net	3,099	2,906	2,528	7	23
Other non-current assets	577	710	595	(19)	(3)
Total assets	59,251	58,128	59,656	2	(1)
LIABILITIES AND STOCKHOLDER'S EQUITY					
CURRENT LIABILITIES:					
Current portion of long-term debt	164	261	180	(37)	(9)
Bank loans and notes payable	670	492	432	36	55
Suppliers	9,591	8,848	9,679	8	(1)
Other current liabilities	2,898	2,704	2,646	7	10
Total current liabilities	13,323	12,305	12,937	8	3
NON-CURRENT LIABILITIES:					
Long-term debt	13,622	13,756	13,215	(1)	3
Deferred income taxes	4,250	4,344	4,497	(2)	(5)
Other liabilities	64	78	173	(18)	(63)
Employees' benefits	568	557	1,107	2	(49)
Total liabilities	31,827	31,040	31,929	3	-
EQUITY:					
Controlling portion:					
Capital stock	6,052	6,052	6,052	-	-
Share premium	9,071	9,071	9,071	-	-
Contributed capital	15,123	15,123	15,123	-	-
Earned surplus	9,074	8,895	9,443	2	(4)
Stockholders' equity controlling portion	24,197	24,018	24,566	1	(2)
Non-controlling portion	3,227	3,070	3,161	5	2
Total equity	27,424	27,088	27,727	1	(1)
Total liabilities and equity	59,251	58,128	59,656	2	(1)

ALPEK, S.A.B DE C.V. and Subsidiaries

STATEMENT OF INCOME

Information in millions of Mexican Pesos

	1Q14	4Q13	1Q13	1Q14 vs.(%)	
				4Q13	1Q13
Net sales	20,859	20,953	23,284	-	(10)
Domestic	7,376	7,222	8,181	2	(10)
Export	13,483	13,731	15,103	(2)	(11)
Cost of sales	(19,399)	(19,323)	(21,332)	-	9
Gross profit	1,460	1,630	1,952	(10)	(25)
Operating expenses and others	(508)	(760)	(429)	33	(18)
Operating income (loss)	952	870	1,523	9	(37)
Comprehensive financing expense, net	(233)	(287)	(117)	19	(99)
Equity in income (loss) of associates	(7)	(5)	(11)	(40)	36
Profit (loss) before income tax	712	578	1,395	23	(49)
Income tax	(231)	(591)	(415)	61	44
Consolidated net income (loss)	481	(13)	980	3,800	(51)
Profit (loss) attributable to Controlling portion	316	(123)	776	357	(59)
Profit attributable to Non-controlling portion	165	110	204	50	(19)